IOTEKCORP

José Fernando Colón, Director
jfcolon@iotekcorp.net

CAGE CODE: 9ESM9
UNIQUE ENTITY ID: M3QGFF3VPJA5

CERTIFICATIONS

Federal:
System for Award Management (SAM)

State (Florida):
Minority Business Enterprise (MBE)

NAICS CODES:

541511
Custom Computer Programming Services

541512
Computer Systems Design and Related Services

541690
Other Scientific and Technical Consulting Services

541990
Other Professional, Scientific & Tech Services

541330
Engineering Services

511210
Software Publishers

518210
Data Processing, Hosting, and Related Services

541330
Engineering Services

541519
Other Computer Related Services

5950 Hazeltine National Dr #625,
6th Floor
Orlando, FL 32822

English: 1-407-337-1787
Spanish: 1-787-708-6424
Toll Free: 1-855-942-0468

www.iotekcorp.net
info@iotekcorp.net
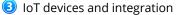
CAPABILITY STATEMENT

CORE COMPETENCIES

Central Florida-based company, located 20 minutes from Downtown Orlando.

We are a highly innovative technology company dedicated to providing Technology Solutions for all your business needs.

Specialized in Internet of Things (IoT) solutions, resilient IoT cellular communications, business intelligence, artificial intelligence (AI), software design and development.

Since 2017, we have been dedicated to providing businesses with cutting-edge technologies that optimize operations, enhance decision-making, and drive digital transformation.

Our solutions are tailored to meet the unique needs of each client by offering:

① Strategic technology consulting ③ IoT devices and integration

② Software Development ④ Adoption and training

DIFFERENTIATORS

- **Technical Experienced** team of engineers, developers, and consultants work with full commitment and possess excellent technical skills, with over 20 years of industry experience.
- **Tailored Solutions** to meet each client's unique needs, providing a competitive advantage.
- **Security and best practices** of IoT ecosystems, implementing robust measures to protect data and devices.
- **Business Intelligence** to deliver intuitive, scalable, and secure software solutions that address specific business challenges and drive efficiency.

PAST PERFORMANCE

ConWaste
Contact: Edgardo Carrasco, Fleet Manager
ecarrasco@conwastepr.com
Contract Length: Sept. 2019 - Present
Scope of work: Commercial solutions for business automation and monitoring services. Installing and maintaining 600 IoT devices in the fleet, optimizing operational efficiency in waste pick-up and disposal. Preventive maintenance and data analytics for the vehicle fleet.

Power Solar
Contact: Rolan Rivera, Fleet Manager
rolandpowersolarprmonitoreo@gmail.com
Contract Length: Jun. 2020 - Present
Scope of work: Providing multi-carrier cellular communications, advanced tracking, and monitoring solutions to optimize the operation and performance of the renewable energy and technical fleet, providing greater control and visibility in real-time.

Applestone Solutions
Contact: Applestone, IOTEK partner and contractor: Mobeats. greg@applestonesolutions.com
Contract Length: Julio 2021
Scope of work: Solution development, for smart vending software for retailers, for a USA-based company. Deployed migration between different systems to optimize the backend. IOT monitoring capacity of the machines. Overall improved customer support for an automated retail experience.